



### January

#### Vessel Construction & Repair

Market: Passenger Vessel & Ferries  
Technical: Military Small Craft / Patrol Ops  
Product: Fire & Safety

**Ad Closing: December 22**

### February

#### Inland Bulk Transportation

Market: Software for the Inland Operator  
Technical: Salvage & Recovery  
Product: Marine Electronics Buyer's Guide

**Ad Closing: January 26**

### March

#### Training & Education

Market: U.S. Navy- Small Craft Solutions  
Technical: Water Tech & Treatment  
Product: Coatings & Corrosion Control  
Regional Focus: East Coast USA

**Ad Closing: February 23**

Bonus Distribution:

ASNE Day Feb 10-11  
Mississippi Valley Trade Feb 15-17

Bonus Distribution:

CMA Mar.21-23

### April

#### Offshore Service Operators

Market: Oil Spill Response & Recovery  
Technical: Sattelite Communication for Workboats  
Product: Propulsion Buyer's Guide

**Ad Closing: March 22**

### May

#### Combat Craft Annual

Market: USCG: Credentialing & Regulatory  
Technical: Pumps, Pipes & Valves  
Product: Small Craft Propulsion  
Regional Focus: International

**Ad Closing: April 26**

### June

#### Dredging & Marine Construction

Market: Shortsea Shipping / America's Marine Highway  
Technical: Dynamic Positioning & Thrusters  
Product: Newbuild & Repair Shipyards

**Ad Closing: May 24**

Bonus Distribution:

American Waterways Apr 17-20  
OTC 2012 Apr 30 - May 3  
Clean Pacific/Gulf May 15-17

Bonus Distribution:

MACC June 14-16  
Seawork June 15-18

### July

#### Propulsion Technology

Market: Training & Education  
Technical: Fleet Management & Operations Software  
Product: Winches & Ropes

**Ad Closing: June 28**

### August

#### Salvage & Recovery

Market: Special Purpose Vessels  
Technical: New & Emerging Technologies  
Product: Marine Fuels, Lubricants & Additives

**Ad Closing: July 26**

### September

#### Environment: Stewardship & Compliance

Market: Regulatory Compliance Equip & Tech  
Technical: New Regs for Inland Vessels  
Product: Welding, Cutting & Machine Tools  
Regional Focus: U.S. West Coast

**Ad Closing: August 23**

Bonus Distribution:

American Waterways Oct 10-12

### October

#### Year in Review & Leadership

Market: Workboat Designers  
Technical: Deck Machinery & Cargo Handling Equipment  
Product: CAD/CAM

**Ad Closing: Sept 20**

### November

#### Workboat Annual

Market: USCG Maritime Security Workboats  
Technical: (OSV) Technology  
Product: Diesel Engine Technical Guide  
Regional Focus: Gulf Coast

**Ad Closing: Oct 25**

### December

#### Innovative Products & Boats of 2012

Market: Arctic Ops & Challenges for Small Boats  
Technical: Marine Coatings  
Product: Training & Education Facilities

**Ad Closing: Nov 22**

Bonus Distribution:

SNAME Nov 16-18  
USCG Innovations Oct TBA

Bonus Distribution:

Intl. Workboat Dec 5-7

Bonus Distribution:

Gulf Inland Assoc. Council TBA